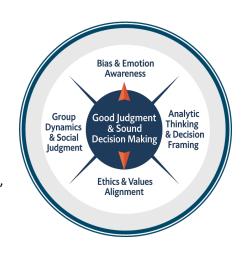


Decision and Reasoning Methods Applied ™ (DRMA) Training Schedule: 2 days

Course Overview

This intensive two-day course provides leaders and professionals with practical tools and frameworks for making complex decisions under conditions of uncertainty and ambiguity. Participants will explore structured decision-making methodologies, judgment-based strategies, and behavioral insights to enhance both individual and group decisions. Drawing on concepts from game theory, decision science, and psychology, this course bridges analytical rigor with real-world relevance. Emphasis is placed on improving judgment, handling trade-offs, and applying decision tools that withstand complexity and change.



Learning Objectives

- 1. Apply core decision-making frameworks, including value trees, trade studies, and sensitivity analysis.
- 2. Recognize how human factors such as bias, emotion, and framing influence judgment and decision legitimacy.
- 3. Improve team-based decision processes and assess decision effectiveness across multiple objectives and contexts.

Who Should Attend?

Mid-to-senior level managers, strategists, analysts, and team leaders involved in planning, prioritization, or policy who want to improve decision quality and legitimacy in complex environments.

Summary Course Agenda

Day 1	 Structure vs. Effectiveness in Decisions 6 Elements of Good Judgement Decision Rules and Types (Open/Closed, Structured/Unstructured) Logic, Deduction and Inference 	LUNCH	 Trade-offs and Value-Based Decisions Decision Trees and Sensitivity Analysis Game Theory & Prospect Theory Decision Making in High-Velocity Environments
Day 2	 Use of AI and Decision Support Systems 5 Dimension Decision Method Selection Framework Calibrating Intuition versus Analysis Framing, Ambiguity & Chronic Indecision 	LUNCH	 Ethical Decision-making frameworks Decision Model "parade" with Use cases Preventing Judgment Errors through Debiasing techniques Applying Decision Tools in Team Settings

Logistics and Pricing

This course is designed for delivery at the client's location. A standard class size is up to **30 participants**. Clients are asked to provide basic audio/visual support (e.g., projector/screen, flip charts, markers) and a suitable training space. Optionally delivered as (4) half days. Detailed price estimates available upon request.